



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

November 2023

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$49,589,868	13.5%	\$545,734,612	17.0%	\$23.17	3.3%
DUTY FREE							
	CONCOURSE A	\$185,633	23.2%	\$2,232,583	27.0%	\$0.21	-6.7%
	CONCOURSE B	\$111,046	3.0%	\$1,209,906	14.3%	\$0.09	11.3%
TOTAL - DUTY FREE		\$296,679	14.8%	\$3,442,490	22.2%	\$0.30	2.0%
FOOD AND BEVERAGE							
	CONCOURSE A	\$7,321,170	6.6%	\$83,947,830	32.9%	\$8.23	2.4%
	CONCOURSE B	\$13,154,517	8.8%	\$152,179,180	16.7%	\$10.52	7.1%
	CONCOURSE C	\$10,843,660	17.0%	\$117,418,722	19.3%	\$10.12	10.1%
	TERMINAL	\$821,063	19.2%	\$9,106,701	7.7%		
	AIRPORTWIDE	\$172,762	455.2%	\$1,387,468	594.0%		
TOTAL - FOOD AND BEVERAGE		\$32,313,173	11.6%	\$364,039,901	21.1%	\$28.87	0.5%
PASSENGER SERVICES							
	CONCOURSE A	\$1,515,959	477.8%	\$5,421,891	69.3%	\$1.70	318.4%
	CONCOURSE B	\$440,758	1.0%	\$6,161,385	18.7%	\$0.35	-9.9%
	CONCOURSE C	\$142,635	573.1%	\$1,667,881	584.4%	\$0.13	484.2%
	TERMINAL	\$82,502	11.5%	\$1,501,289	18.3%		
TOTAL - PASSENGER SERVICES		\$2,181,854	174.8%	\$14,752,446	49.0%	\$2.19	193.8%
RETAIL							
	CONCOURSE A	\$2,356,795	-3.5%	\$28,807,167	-8.0%	\$2.65	-33.5%
	CONCOURSE B	\$4,621,348	0.6%	\$57,667,538	9.9%	\$3.70	-6.6%
	CONCOURSE C	\$4,131,436	25.5%	\$40,926,686	16.4%	\$3.86	17.5%
	TERMINAL	\$216,237	2.8%	\$2,736,070	-21.2%		
TOTAL - RETAIL		\$11,325,816	7.5%	\$130,137,460	6.3%	\$10.20	-2.6%
AIRPORTWIDE SERVICES							
	TERMINAL	\$201,600	5.7%	\$2,447,974	-1.8%		
	AIRPORTWIDE	\$3,270,747	21.9%	\$30,914,341	12.7%		
TOTAL - AIRPORTWIDE SERVICES		\$3,472,347	20.8%	\$33,362,315	11.5%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$185,633	23.2%	\$2,232,583	27.0%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$185,633	23.2%	\$2,232,583	27.0%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,328	\$111,046	3.0%	\$1,209,906	14.3%
TOTAL DUTY FREE - CONCOURSE B	2,328	\$111,046	3.0%	\$1,209,906	14.3%
TOTAL DUTY FREE	4,644	\$296,679	14.8%	\$3,442,490	22.2%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$294,581	5.8%	\$3,690,529	5.3%
Dazbog	464	\$124,627		\$557,526	
Denver Central Market	4,090	\$562,572	-17.5%	\$5,350,246	-31.9%
Denver Chop House & Brewery	4,026	\$794,374	-0.3%	\$8,722,300	6.5%
Dunkin' Donuts	317	\$163,800	-17.7%	\$1,681,556	-23.9%
Einstein Bros Bagels	406	\$338,312	14.6%	\$3,981,554	788.1%
Freshens	338	\$233,139	-25.4%	\$2,257,968	-32.7%
Grab & Go Marketplace	490	\$119,910		\$1,016,220	
KFC / Pizza Hut	638	\$207,592	63.1%	\$2,603,470	69.5%
Love from DEN Market		N/A		\$1,985,906	
McDonald's	1,142	\$841,907	-2.3%	\$9,598,070	5.0%
Mercantile	3,995	\$1,236,595	74.0%	\$13,295,064	384.7%
Mesa Verde Lounge	4,706	\$528,873	-1.4%	\$6,731,962	20.3%
Novo Coffee	406	\$232,085	17.3%	\$2,660,689	1169.4%
Panda Express	702	\$570,556	11.0%	\$6,408,976	23.7%
Pizza Hut Godega	125	\$51,804	1.7%	\$644,402	63.1%
Quizno's	4,092	\$781,820	-7.5%	\$9,893,610	31.9%
Sky Snax	4,681	\$178,636	86.5%	\$2,234,554	2232.9%
Vino Volo Wine Bar	923	\$59,987	-37.0%	\$633,227	-44.6%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	32,773	\$7,321,170	10.9%	\$83,947,830	42.0%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$380,794	-3.0%	\$4,828,622	4.3%
Cantina Grill	3,204	\$476,402	-2.8%	\$6,064,492	2.4%
Caribou Coffee	770	\$215,315	-2.2%	\$2,658,694	10.5%
Chick-Fil-A	1,137	\$755,131	40.5%	\$7,659,203	31.2%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
City Pho	2,603	\$270,274	2.1%	\$3,371,454	15.4%
City Wok	591	\$75,920	2.8%	\$954,264	83.8%
Cru Wine Bar	935	\$185,388	-6.1%	\$2,427,073	6.0%
Elway's	4,026	\$1,232,955	4.8%	\$14,171,803	9.7%
Etai's Café	1,488	\$547,829	10.5%	\$6,173,779	7.2%
Garbanzo	609	\$368,605	39.5%	\$4,282,347	70.6%
Half Moon Empanadas	405	\$306,544		\$2,408,420	
Heidi's Brooklyn Deli	958	\$131,816	-15.4%	\$821,420	-58.0%
Hotch Potch	623	\$100,772	0.4%	\$1,190,275	161.8%
Jamba Juice	770	\$214,963	11.7%	\$2,647,799	25.3%
Kabod Coffee	224	\$32,453	-30.0%	\$192,394	-68.4%
Lounge 5280	1,540	\$109,292	-19.4%	\$1,545,144	12.1%
McDonald's	1,552	\$716,327	-6.7%	\$8,902,745	7.7%
Mod Market	906	\$362,131	-7.7%	\$4,507,864	-6.0%
New Belgium Brewing	3,948	\$694,376	-21.0%	\$10,078,557	-0.9%
New Belgium Hub	3,001	\$325,542	-20.8%	\$3,638,821	-15.7%
Pizza Hut Express/Haagen Daz	1,000	\$322,121	-1.6%	\$3,942,736	-0.3%
Pour La France	6,420	\$628,713	3.9%	\$7,727,980	7.7%
Qdoba	2,325	\$377,344	11.7%	\$4,205,146	15.2%
Que Bueno! Mexican Grille	1,491	\$440,802	8.6%	\$5,318,954	17.5%
Rocky Mt. Chocolate Factory	817	\$168,718	-0.6%	\$2,060,581	2.9%
Sara Lee Sandwich Shoppe	1,455	\$255,259	6.7%	\$3,159,741	27.9%
Shake Shack	2,586	\$673,150	4.9%	\$8,193,582	38.4%
Sky Market	1,643	\$290,127	-23.1%	\$3,737,771	761.0%
SMASH Burgers & Bar	3,749	\$709,968	19.5%	\$6,955,064	9.8%
Snooze	2,984	\$517,806	17.4%	\$5,654,716	32.8%
Starbucks	1,208	\$558,040	65.6%	\$5,015,294	28.4%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Steve's Snappin' Dogs	1,446	\$320,370	20.5%	\$3,644,645	15.5%
Sunset Loop Temp	5,273	\$191,256		\$1,376,661	
Wolfgang Puck	2,450	\$198,015	24.2%	\$2,661,138	49.7%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	68,533	\$13,154,517	8.8%	\$152,179,180	17.7%

FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$136,235	67.1%	\$1,232,604	23.7%
Big Bowl/Magic Pan	1,590	\$298,280	-0.3%	\$3,329,694	-13.4%
Caribou Coffee	603	\$184,845	15.6%	\$1,909,317	-8.8%
Coffee Bean & Tea Leaf	582	\$115,606	66.7%	\$1,166,497	28.0%
Coors Silver Bullet	2,931	\$549,799	-6.4%	\$6,259,982	-14.9%
Dazbog Coffee	639	\$300,501	-3.0%	\$3,342,025	35.7%
DEN Neighborhood Market		N/A		\$2,068,979	
Grab-and-Go Kiosk	249	\$365,072		\$2,269,714	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$630,691	20.2%	\$6,501,236	-15.6%
Jamba Juice	639	\$189,521	26.1%	\$1,940,741	4.4%
Little Man Ice Cream	165	\$50,709	-1.0%	\$642,710	-13.6%
McDonald's	924	\$1,049,889	14.0%	\$11,311,915	19.8%
Mod Market	1,666	\$325,216	8.3%	\$3,592,916	-10.8%
Root Down	3,979	\$1,295,181	6.8%	\$14,381,258	8.2%
SMASH Burgers & Bar	2,327	\$943,516	6.9%	\$9,774,768	36.9%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,575,819	19.2%	\$17,253,158	19.1%
Starbucks	762	\$532,597	57.5%	\$5,143,214	60.4%
Superfruit Republic Juice	404	\$284,112		\$2,751,511	
Tamales by La Casita	1,354	\$472,966	14.5%	\$5,226,952	20.8%
Tapas Sky Bar	1,100	\$182,743	-9.9%	\$2,047,748	-20.6%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Temporary Grab & Go	474	\$79,518	-66.0%	\$1,546,282	48.1%
Villa Pizza	711	\$373,696	-3.5%	\$4,098,247	0.8%
Vino Volo Wine Bar	624	\$179,263	-4.5%	\$1,947,949	36.4%
Woody Creek Bakery	1,586	\$727,885	15.3%	\$7,671,681	42.4%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	32,560	\$10,843,660	17.0%	\$117,418,722	19.3%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$178,976	16.9%	\$2,251,502	57.6%
Cantina Grill	1,612	\$58,296	-12.0%	\$725,036	34.6%
Caribou Coffee	840	\$110,331	52.8%	\$1,242,560	36.9%
Kabod Coffee	845	\$299,933	175.5%	\$1,817,335	44.4%
Subway	1,814	\$173,528	43.6%	\$2,103,977	21.7%
Tom's Urban Kitchen		N/A	-100.0%	\$966,291	-62.2%
TOTAL FOOD AND BEVERAGE - TERMINAL	6,887	\$821,063	19.2%	\$9,106,701	8.2%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$28,693	-7.8%	\$303,810	52.0%
Tom's Urban Kitchen	9,601	\$144,069		\$1,083,658	
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$172,762	455.2%	\$1,387,468	594.0%
TOTAL FOOD AND BEVERAGE	151,675	\$32,313,173	12.7%	\$364,039,901	23.2%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$3,120	5.4%	\$31,990	-3.0%
Plaza Premium Lounge	11,751	\$1,150,776		\$1,150,776	
Worldwide Insurance Services	100	\$362,063	39.6%	\$4,239,125	39.1%
TOTAL PASSENGER SERVICES - CONCOURSE A	11,911	\$1,515,959	477.8%	\$5,421,891	76.0%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$70,509	79.2%	\$718,065	52.9%
Executive Shine	220	\$12,960	-5.3%	\$141,015	-6.8%
Worldwide Insurance Services	277	\$357,289	-6.8%	\$5,302,305	16.1%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$440,758	1.0%	\$6,161,385	18.7%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$139,780	655.6%	\$1,638,671	667.7%
Executive Shine	30	\$2,855	6.1%	\$29,210	-3.4%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$142,635	573.1%	\$1,667,881	584.4%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$34,600	41.9%	\$369,998	82.9%
Worldwide Insurance Services	404	\$47,902	-3.4%	\$1,131,291	6.8%
TOTAL PASSENGER SERVICES - TERMINAL	922	\$82,502	11.5%	\$1,501,289	19.0%
TOTAL PASSENGER SERVICES	30,040	\$2,181,854	174.8%	\$14,752,446	50.9%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
RETAIL - CONCOURSE A					
Flight Stop	1,917	\$581,746	-12.8%	\$8,085,181	4.2%
Greetings From Colorado	946	\$188,362	-35.6%	\$2,568,608	-26.0%
High Lands Mercantile	1,135	\$251,691		\$2,909,646	
Hudson News	955	\$432,610	-15.2%	\$4,477,379	-28.7%
Peak News & Gifts	1,058	\$319,297	-9.6%	\$3,593,981	-28.0%
Provenzano Resources, Inc.	700	\$295,908	0.8%	\$3,530,445	-25.0%
Spirit of the Red Horse	1,342	\$66,860	2.7%	\$730,451	-9.2%
Sunglass Hut	955	\$86,809	19.5%	\$967,234	-6.9%
Tattered Cover Bookstore	1,209	\$133,513	-11.5%	\$1,455,132	-11.0%
WH Smith		N/A		\$489,108	
TOTAL RETAIL - CONCOURSE A	10,217	\$2,356,795	-2.0%	\$28,807,167	-6.1%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$74,048	-19.3%	\$587,248	-47.0%
Earth Spirit	644	\$41,008	8.6%	\$526,034	-0.5%
Express Market	1,276	\$337,063	-30.8%	\$5,752,850	-6.0%
High Dune Market & Goods	1,249	\$255,756		\$255,756	
Hudson News	1,827	\$871,301	1.1%	\$11,203,537	7.7%
InMotion Entertainment	383	\$214,783	-5.7%	\$2,701,366	-2.0%
Johnston & Murphy	822	\$148,662	-16.7%	\$1,865,503	10.3%
Kazoo Toys	1,631	\$69,014	-9.1%	\$859,086	-1.4%
Larimer Street Market	1,270	\$419,402	80.8%	\$3,941,224	16.0%
MAC	796	\$65,312	4.0%	\$901,164	14.7%
Misura, Crislu, Tumi	2,724	\$131,360	0.0%	\$1,599,773	5.4%
Mosaic Gallery	1,360	\$127,601	107.5%	\$1,633,521	84.5%
Peak News & Gifts	1,280	\$268,634	-10.0%	\$3,432,844	-10.3%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Provenzano Resources, Inc.	4,143	\$959,406	-12.9%	\$13,452,548	42.1%
Sky Market	1,271	\$490,155	-8.9%	\$6,353,484	-0.8%
Sunglass Hut		N/A	-100.0%	\$903,504	4.0%
Tattered Cover Bookstore	1,011	\$147,841	0.6%	\$1,698,097	-7.7%
TOTAL RETAIL - CONCOURSE B	22,026	\$4,621,348	0.6%	\$57,667,538	9.9%
RETAIL - CONCOURSE C					
Arts District Market	680	\$248,393	44.6%	\$2,573,302	-14.8%
Black Canyon	900	\$527,501		\$1,422,968	
CNBC	385	\$112,663	-8.6%	\$1,343,062	-35.3%
Esavvy	536	\$60,577	-22.8%	\$769,589	-23.1%
Hudson News	649	\$565,598	1.3%	\$6,348,002	18.4%
Kiehls/Urban Decay	1,391	\$52,149	36.3%	\$517,959	44.6%
Longs Peak	886	\$381,850		\$852,710	
No Boundaries	385	\$43,453	3.2%	\$454,673	-21.9%
Out West	1,054	\$148,915	-25.3%	\$2,440,077	-8.6%
Peak News & Gifts	981	\$261,062	-2.4%	\$3,378,977	-23.4%
Provenzano Resources, Inc.	3,272	\$561,196	-19.0%	\$7,232,731	14.9%
Say Si Bon	1,885	\$251,837	-5.3%	\$3,157,895	-16.6%
Sky Market	837	\$512,692	7.8%	\$6,089,713	425.9%
Sunglass Hut	1,015	\$141,140	14.6%	\$1,653,221	1.4%
Tattered Cover Bookstore	919	\$136,019	-2.7%	\$1,529,204	-6.8%
The Body Shop	1,193	\$126,393	7.6%	\$1,162,601	0.7%
TOTAL RETAIL - CONCOURSE C	16,967	\$4,131,436	25.5%	\$40,926,686	16.4%
RETAIL - TERMINAL					
Hudson News	906	\$142,619	7.2%	\$1,877,849	47.3%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Provenzano Resources, Inc.	94	\$73,617	-4.8%	\$858,221	-36.0%
TOTAL RETAIL - TERMINAL	1,000	\$216,237	2.8%	\$2,736,070	4.6%
RETAIL - AIRPORTWIDE					
Provenzano Resources, Inc.		N/A		\$0	
TOTAL RETAIL - AIRPORTWIDE				\$0	
TOTAL RETAIL	50,211	\$11,325,816	7.8%	\$130,137,460	7.6%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$7,913	0.0%	\$92,059	8.8%
Compass Group USA Inc. dba Canteen Vending Servic		\$81,331	12.1%	\$915,364	-7.7%
Public Service Credit Union-ATMs	1	\$37,358	-1.6%	\$395,742	-9.5%
Smarte Carte, Inc.		\$74,998	3.6%	\$1,044,810	6.7%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$201,600	5.7%	\$2,447,974	-1.8%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$167,115	51.1%	\$1,674,711	26.8%
Clear Channel Ads	1	\$2,088,729	30.0%	\$16,070,519	14.2%
Conoco - Retail	210,772	\$831,630	3.9%	\$10,307,083	12.4%
OUTFRONT Media LLC		N/A		\$940,948	-9.5%
Paradise 4 Paws	35,000	\$183,272	11.1%	\$1,921,080	4.7%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$3,270,747	21.9%	\$30,914,341	12.7%
TOTAL AIRPORTWIDE SERVICES	245,799	\$3,472,347	20.8%	\$33,362,315	11.5%
GRAND TOTAL	482,369	\$49,589,868	15.0%	\$545,734,612	18.9%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities