



Denver International Airport

Gross Revenue Earned by Concessionaire

January 2025

**Unaudited
Finance Accounts Receivable**

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$47,571,326	2.5%	\$47,571,326	2.5%	\$23.51	-2.6%
DUTY FREE							
	CONCOURSE A	\$240,469	-0.1%	\$240,469	-0.1%	\$0.30	-16.4%
	CONCOURSE B	\$96,954	-7.6%	\$96,954	-7.6%	\$0.08	-13.7%
TOTAL - DUTY FREE		\$337,424	-2.4%	\$337,424	-2.4%	\$0.38	-15.8%
FOOD AND BEVERAGE							
	CONCOURSE A	\$7,196,845	9.3%	\$7,196,845	9.3%	\$8.84	-8.4%
	CONCOURSE B	\$13,492,509	6.0%	\$13,492,509	6.0%	\$11.16	-0.9%
	CONCOURSE C	\$9,816,141	-2.0%	\$9,816,141	-2.0%	\$10.19	8.5%
	TERMINAL	\$836,535	-4.7%	\$836,535	-4.7%		
	AIRPORTWIDE	\$146,079	-22.5%	\$146,079	-22.5%		
TOTAL - FOOD AND BEVERAGE		\$31,488,109	3.6%	\$31,488,109	3.6%	\$30.18	-0.4%
PASSENGER SERVICES							
	CONCOURSE A	\$1,588,318	4.6%	\$1,588,318	4.6%	\$1.95	-12.4%
	CONCOURSE B	\$261,067	-18.9%	\$261,067	-18.9%	\$0.22	-24.2%
	CONCOURSE C	\$110,970	-25.1%	\$110,970	-25.1%	\$0.12	-17.1%
	TERMINAL	\$112,965	6.4%	\$112,965	6.4%		
TOTAL - PASSENGER SERVICES		\$2,073,320	-1.0%	\$2,073,320	-1.0%	\$2.28	-13.9%
RETAIL							
	CONCOURSE A	\$2,768,098	16.2%	\$2,768,098	16.2%	\$3.40	-2.7%
	CONCOURSE B	\$4,002,229	-6.0%	\$4,002,229	-6.0%	\$3.31	-12.1%
	CONCOURSE C	\$3,186,653	-10.1%	\$3,186,653	-10.1%	\$3.31	-0.5%
	TERMINAL	\$222,378	-11.4%	\$222,378	-11.4%		
TOTAL - RETAIL		\$10,179,358	-2.5%	\$10,179,358	-2.5%	\$10.02	-5.4%
AIRPORTWIDE SERVICES							
	TERMINAL	\$292,938	24.1%	\$292,938	24.1%		
	AIRPORTWIDE	\$3,200,177	9.6%	\$3,200,177	9.6%		
TOTAL - AIRPORTWIDE SERVICES		\$3,493,116	10.7%	\$3,493,116	10.7%		

Concourse and Major Category		Monthly Sales \$	YOY Sales %Change	YTD Sales \$	YOY YTD %Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
CONCOURSE A							
	DUTY FREE	\$240,469	-0.1%	\$240,469	-0.1%	\$0.30	-16.4%
	FOOD AND BEVERAGE	\$7,196,845	9.3%	\$7,196,845	9.3%	\$8.84	-8.4%
	PASSENGER SERVICES	\$1,588,318	4.6%	\$1,588,318	4.6%	\$1.95	-12.4%
	RETAIL	\$2,768,098	16.2%	\$2,768,098	16.2%	\$3.40	-2.7%
CONCOURSE A		\$11,793,730	10.0%	\$11,793,730	10.0%	\$14.48	-7.9%
CONCOURSE B							
	DUTY FREE	\$96,954	-7.6%	\$96,954	-7.6%	\$0.08	-13.7%
	FOOD AND BEVERAGE	\$13,492,509	6.0%	\$13,492,509	6.0%	\$11.16	-0.9%
	PASSENGER SERVICES	\$261,067	-18.9%	\$261,067	-18.9%	\$0.22	-24.2%
	RETAIL	\$4,002,229	-6.0%	\$4,002,229	-6.0%	\$3.31	-12.1%
CONCOURSE B		\$17,852,760	2.6%	\$17,852,760	2.6%	\$14.76	-4.2%
CONCOURSE C							
	FOOD AND BEVERAGE	\$9,816,141	-2.0%	\$9,816,141	-2.0%	\$10.19	8.5%
	PASSENGER SERVICES	\$110,970	-25.1%	\$110,970	-25.1%	\$0.12	-17.1%
	RETAIL	\$3,186,653	-10.1%	\$3,186,653	-10.1%	\$3.31	-0.5%
CONCOURSE C		\$13,113,764	-4.3%	\$13,113,764	-4.3%	\$13.61	5.9%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Concourse and Major Category		Monthly Sales \$	YOY Sales %Change	YTD Sales \$	YOY YTD %Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
TERMINAL							
	AIRPORTWIDE SERVICES	\$292,938	24.1%	\$292,938	24.1%		
	FOOD AND BEVERAGE	\$836,535	-4.7%	\$836,535	-4.7%		
	PASSENGER SERVICES	\$112,965	6.4%	\$112,965	6.4%		
	RETAIL	\$222,378	-11.4%	\$222,378	-11.4%		
TERMINAL		\$1,464,816	-0.4%	\$1,464,816	-0.4%		
AIRPORTWIDE							
	AIRPORTWIDE SERVICES	\$3,200,177	9.6%	\$3,200,177	9.6%		
	FOOD AND BEVERAGE	\$146,079	-22.5%	\$146,079	-22.5%		
AIRPORTWIDE		\$3,346,256	7.6%	\$3,346,256	7.6%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$240,469	-0.1%	\$240,469	-0.1%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$240,469	-0.1%	\$240,469	-0.1%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,453	\$96,954	-7.6%	\$96,954	-7.6%
TOTAL DUTY FREE - CONCOURSE B	2,453	\$96,954	-7.6%	\$96,954	-7.6%
TOTAL DUTY FREE	4,768	\$337,424	-2.4%	\$337,424	-2.4%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$230,975	-13.9%	\$230,975	-13.9%
Breckenridge Brewery	1,510	\$180,886		\$180,886	
Brother's BBQ	1,193	\$152,564		\$152,564	
Dazbog	464	\$156,707	49.7%	\$156,707	49.7%
Denver Central Market	4,090	\$621,192	25.8%	\$621,192	25.8%
Denver Chop House & Brewery	4,026	\$379,046	-43.5%	\$379,046	-43.5%
Dunkin' Donuts	317	\$118,885	-14.8%	\$118,885	-14.8%
Einstein Bros Bagels	406	\$461,181	32.0%	\$461,181	32.0%
Elway's Taproom	100	\$415,005		\$415,005	
Freshens	338	\$22,529	-88.4%	\$22,529	-88.4%
Grab & Go Marketplace	490	\$43,162	-56.5%	\$43,162	-56.5%
KFC / Pizza Hut	638	\$195,136	14.6%	\$195,136	14.6%
Lavazza Coffee		\$84,917	18.9%	\$84,917	18.9%
Marketplace	100	\$68,211		\$68,211	
McDonald's	1,520	\$785,433	3.3%	\$785,433	3.3%
Mercantile	3,995	\$871,601	-24.3%	\$871,601	-24.3%
Mesa Verde Lounge	4,706	\$477,870	11.3%	\$477,870	11.3%
Novo Coffee	406	\$169,800	-11.7%	\$169,800	-11.7%
Panda Express	702	\$583,305	4.3%	\$583,305	4.3%
Peet's Coffee	6,000	\$117,368		\$117,368	
Pizza Hut Godega	125	\$36,425	-28.9%	\$36,425	-28.9%
Quizno's	4,092	\$573,178	-18.6%	\$573,178	-18.6%
Snarfs	1,200	\$291,683		\$291,683	
Taco Tequila	100	\$159,786		\$159,786	
TOTAL FOOD AND BEVERAGE - CONCOURSE A	37,749	\$7,196,845	12.3%	\$7,196,845	12.3%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE B					
Aviano Coffee	644	\$149,674		\$149,674	
Aviator's Club BBQ	4,398	\$338,157	-8.6%	\$338,157	-8.6%
Cantina Grill	3,204	\$408,990	-12.4%	\$408,990	-12.4%
Caribou Coffee	770	\$144,059	-28.6%	\$144,059	-28.6%
Chick-Fil-A	1,137	\$865,106	7.4%	\$865,106	7.4%
City Pho	2,603	\$297,656	7.1%	\$297,656	7.1%
City Wok	591	\$86,643	0.4%	\$86,643	0.4%
Colorado Collective Marketplace	200	\$80,217		\$80,217	
Dazbog Coffee	660	\$218,031		\$218,031	
El Chingon	867	\$122,301		\$122,301	
Elway's	4,026	\$1,202,963	1.9%	\$1,202,963	1.9%
Etai's Café	1,488	\$465,773	-7.0%	\$465,773	-7.0%
Garbanzo	1,080	\$443,485	19.3%	\$443,485	19.3%
Half Moon Empanadas	405	\$291,239	11.2%	\$291,239	11.2%
Heidi's Brooklyn Deli	958	\$147,187	25.1%	\$147,187	25.1%
Hotch Potch	623	\$113,924	31.3%	\$113,924	31.3%
Jamba Juice	770	\$226,015	3.1%	\$226,015	3.1%
Kabod Coffee	224	\$45,192	38.0%	\$45,192	38.0%
Lounge 5280	1,540	\$68,157	-23.6%	\$68,157	-23.6%
McDonald's	1,692	\$756,085	5.4%	\$756,085	5.4%
Mizu Sushi	2,263	\$251,538		\$251,538	
Mod Market	906	\$308,266	-5.1%	\$308,266	-5.1%
New Belgium Brewing	3,948	\$555,405	-19.8%	\$555,405	-19.8%
Novo Coffee	406	\$268,257		\$268,257	
Pour La France	6,420	\$517,518	-10.0%	\$517,518	-10.0%
Qdoba	2,325	\$413,857	9.6%	\$413,857	9.6%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE B					
Que Bueno! Mexican Grille	1,491	\$482,185	19.0%	\$482,185	19.0%
Rocky Mt. Chocolate Factory	817	\$177,044	33.7%	\$177,044	33.7%
Salt & Grinder	1,000	\$102,738		\$102,738	
Shake Shack	2,586	\$844,611	19.6%	\$844,611	19.6%
Sky Market	2,254	\$282,904	-12.4%	\$282,904	-12.4%
SMASH Burgers & Bar	3,749	\$770,783	4.6%	\$770,783	4.6%
Snooze	2,984	\$425,893	-10.6%	\$425,893	-10.6%
Starbucks	1,314	\$575,100	5.6%	\$575,100	5.6%
Starbucks Coffee	350	\$217,688		\$217,688	
Steve's Snappin' Dogs	1,446	\$252,756	-3.8%	\$252,756	-3.8%
Sunset Loop Bar & Grill	4,681	\$341,931		\$341,931	
Sunset Loop Marketplace	242	\$233,182		\$233,182	
TOTAL FOOD AND BEVERAGE - CONCOURSE B	67,061	\$13,492,509	18.9%	\$13,492,509	18.9%
FOOD AND BEVERAGE - CONCOURSE C					
Auntie Anne's	256	\$79,040	-22.8%	\$79,040	-22.8%
Aviano Coffee	2,742	\$235,516		\$235,516	
Bar Dough	2,585	\$637,099		\$637,099	
Big Bowl/Magic Pan	1,590	\$182,473	-23.8%	\$182,473	-23.8%
Cholon	4,708	\$277,575		\$277,575	
Coffee Bean & Tea Leaf	582	\$121,818	49.4%	\$121,818	49.4%
Coors Silver Bullet	2,931	\$326,961	-34.1%	\$326,961	-34.1%
Dazbog Coffee	264	\$341,591		\$341,591	
Great Divide Brewhouse	3,162	\$485,554	-13.1%	\$485,554	-13.1%
Little Man Ice Cream	165	\$41,460	-16.9%	\$41,460	-16.9%
Marzcyk Fine Foods	1,815	\$417,282		\$417,282	
McDonald's	1,033	\$990,435	3.5%	\$990,435	3.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE C					
Mod Market	1,666	\$230,188	-19.6%	\$230,188	-19.6%
Root Down	3,979	\$1,059,659	-12.9%	\$1,059,659	-12.9%
Senor Bear	2,505	\$268,100		\$268,100	
SMASH Burgers & Bar	2,327	\$899,653	-4.8%	\$899,653	-4.8%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,464,808	-3.4%	\$1,464,808	-3.4%
Starbucks	1,140	\$631,505	16.8%	\$631,505	16.8%
Superfruit Republic Juice	404	\$258,614	-3.3%	\$258,614	-3.3%
Tamales by La Casita	1,354	\$416,398	-4.8%	\$416,398	-4.8%
Tapas Sky Bar	1,100	\$56,155	-63.3%	\$56,155	-63.3%
Teatulia Tea & Coffee	1,622	\$99,664		\$99,664	
Villa Pizza	969	\$294,593	-12.9%	\$294,593	-12.9%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	44,733	\$9,816,141	19.9%	\$9,816,141	19.9%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$393,485	72.9%	\$393,485	72.9%
Caribou Coffee	840	\$106,737	-6.8%	\$106,737	-6.8%
Kabod Coffee	845	\$131,337	-51.2%	\$131,337	-51.2%
Subway	1,814	\$204,975	0.3%	\$204,975	0.3%
TOTAL FOOD AND BEVERAGE - TERMINAL	5,275	\$836,535	2.6%	\$836,535	2.6%
FOOD AND BEVERAGE - AIRPORTWIDE					
Tom's Urban Kitchen	9,601	\$146,079	-12.8%	\$146,079	-12.8%
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	9,601	\$146,079	-12.8%	\$146,079	-12.8%
TOTAL FOOD AND BEVERAGE	164,419	\$31,488,109	16.9%	\$31,488,109	16.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
PASSENGER SERVICES - CONCOURSE A					
Executive Shine	128	\$2,810		\$2,810	
Plaza Premium Lounge	11,751	\$1,152,834	1.3%	\$1,152,834	1.3%
Worldwide Insurance Services	100	\$432,674	14.6%	\$432,674	14.6%
TOTAL PASSENGER SERVICES - CONCOURSE A	11,979	\$1,588,318	4.8%	\$1,588,318	4.8%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$58,293	-18.3%	\$58,293	-18.3%
Executive Shine	168	\$11,390		\$11,390	
Worldwide Insurance Services	277	\$191,384	-19.7%	\$191,384	-19.7%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,345	\$261,067	-15.7%	\$261,067	-15.7%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$107,620	-25.9%	\$107,620	-25.9%
Executive Shine	64	\$3,350		\$3,350	
TOTAL PASSENGER SERVICES - CONCOURSE C	15,843	\$110,970	-23.6%	\$110,970	-23.6%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$43,552	-3.7%	\$43,552	-3.7%
Worldwide Insurance Services	378	\$69,413		\$69,413	
TOTAL PASSENGER SERVICES - TERMINAL	896	\$112,965	149.7%	\$112,965	149.7%
TOTAL PASSENGER SERVICES	30,064	\$2,073,320	2.9%	\$2,073,320	2.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - CONCOURSE A					
CNBC	989	\$264,263		\$264,263	
Flight Stop	1,917	\$472,788	-5.4%	\$472,788	-5.4%
Greetings From Colorado	946	\$155,108	4.3%	\$155,108	4.3%
High Land Mercantile	2,071	\$473,812	112.3%	\$473,812	112.3%
Hudson News	955	\$428,576	18.1%	\$428,576	18.1%
Market 5280	1,070	\$181,704	169.0%	\$181,704	169.0%
Provenzano Resources, Inc.	2,451	\$329,736	9.9%	\$329,736	9.9%
Spirit of the Red Horse	1,342	\$45,212	-22.0%	\$45,212	-22.0%
Sunglass Hut	955	\$73,875	-22.1%	\$73,875	-22.1%
Tattered Cover Bookstore	1,209	\$112,222	-9.5%	\$112,222	-9.5%
WH Smith	1,288	\$230,802	19.9%	\$230,802	19.9%
TOTAL RETAIL - CONCOURSE A	15,193	\$2,768,098	33.6%	\$2,768,098	33.6%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$74,876	9.7%	\$74,876	9.7%
Earth Spirit	644	\$23,509	-27.7%	\$23,509	-27.7%
Express Market	1,276	\$262,307	-16.4%	\$262,307	-16.4%
High Dune Market & Goods	1,249	\$220,910	-11.0%	\$220,910	-11.0%
High Land Mercantile	1,393	\$314,470		\$314,470	
Hudson News	1,827	\$768,075	0.5%	\$768,075	0.5%
Johnston & Murphy	822	\$167,526	-6.9%	\$167,526	-6.9%
Kazoo Toys		N/A	-100.0%	\$0	-100.0%
Larimer Street Market	1,270	\$407,137	2.4%	\$407,137	2.4%
MAC	796	\$47,309	12.2%	\$47,309	12.2%
Misura, Crislu, Tumi	2,724	\$152,233	12.6%	\$152,233	12.6%
Mosaic Gallery	1,360	\$125,370	42.0%	\$125,370	42.0%
Provenzano Resources, Inc.	3,177	\$728,183	4.5%	\$728,183	4.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - CONCOURSE B					
River North News	754	\$193,372	136.7%	\$193,372	136.7%
Sky Market	1,271	\$392,927	-15.0%	\$392,927	-15.0%
Tattered Cover Bookstore	1,011	\$124,023	-1.0%	\$124,023	-1.0%
TOTAL RETAIL - CONCOURSE B	19,914	\$4,002,229	8.4%	\$4,002,229	8.4%
RETAIL - CONCOURSE C					
Arts District Market	680	\$212,069	-3.7%	\$212,069	-3.7%
Black Canyon	900	\$554,315	16.7%	\$554,315	16.7%
CNBC	385	\$81,046	-4.3%	\$81,046	-4.3%
Esavvy	536	\$49,967	-13.8%	\$49,967	-13.8%
Hudson News	649	\$396,986	-13.2%	\$396,986	-13.2%
Kiehl's	1,060	\$38,327		\$38,327	
Longs Peak	886	\$285,557	-20.6%	\$285,557	-20.6%
No Boundaries	385	\$29,888	-34.6%	\$29,888	-34.6%
Peak News & Gifts	981	\$280,013	5.1%	\$280,013	5.1%
Provenzano Resources, Inc.	2,905	\$463,888	8.7%	\$463,888	8.7%
Say Si Bon	1,885	\$153,215	-26.2%	\$153,215	-26.2%
Sky Market	837	\$433,236	-7.3%	\$433,236	-7.3%
Sunglass Hut	1,015	\$98,498	2.1%	\$98,498	2.1%
Tattered Cover Bookstore	919	\$109,647	-8.5%	\$109,647	-8.5%
TOTAL RETAIL - CONCOURSE C	14,024	\$3,186,653	-3.0%	\$3,186,653	-3.0%
RETAIL - TERMINAL					
Hudson News	906	\$149,738	-13.2%	\$149,738	-13.2%
Provenzano Resources, Inc.	60	\$72,640	-7.6%	\$72,640	-7.6%
TOTAL RETAIL - TERMINAL	966	\$222,378	-11.4%	\$222,378	-11.4%
TOTAL RETAIL	50,096	\$10,179,358	9.5%	\$10,179,358	9.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$4,021	-41.7%	\$4,021	-41.7%
Compass Group USA Inc. dba Canteen Vending Servic		\$161,865	91.7%	\$161,865	91.7%
Public Service Credit Union-ATMs	1	\$24,900	-24.8%	\$24,900	-24.8%
Smarte Carte, Inc.		\$102,153	-8.4%	\$102,153	-8.4%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$292,938	24.1%	\$292,938	24.1%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$163,256	11.5%	\$163,256	11.5%
Clear Channel Ads	1	\$2,017,131	10.4%	\$2,017,131	10.4%
Conoco - Retail	210,772	\$879,540	2.9%	\$879,540	2.9%
Paradise 4 Paws	35,000	\$140,250	53.7%	\$140,250	53.7%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$3,200,177	9.6%	\$3,200,177	9.6%
TOTAL AIRPORTWIDE SERVICES	245,799	\$3,493,116	10.7%	\$3,493,116	10.7%
GRAND TOTAL	495,147	\$47,571,326	14.0%	\$47,571,326	14.0%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities