



Denver International Airport

Gross Revenue Earned by Concessionaire

March 2025

**Unaudited
Finance Accounts Receivable**

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$55,088,990	1.1%	\$149,035,215	1.0%	\$24.15	1.2%
DUTY FREE							
	CONCOURSE A	\$289,276	-5.8%	\$785,578	-1.2%	\$0.31	-14.4%
	CONCOURSE B	\$112,790	-20.9%	\$304,092	-19.1%	\$0.08	-18.7%
TOTAL - DUTY FREE		\$402,066	-10.6%	\$1,089,671	-6.9%	\$0.39	-16.6%
FOOD AND BEVERAGE							
	CONCOURSE A	\$8,293,335	3.4%	\$22,247,714	4.4%	\$8.79	-8.4%
	CONCOURSE B	\$14,887,856	2.0%	\$41,142,985	2.5%	\$11.13	0.5%
	CONCOURSE C	\$11,748,109	-0.2%	\$31,438,021	-1.6%	\$10.33	9.7%
	TERMINAL	\$630,121	-25.4%	\$2,077,201	-17.4%		
	AIRPORTWIDE	\$144,139	-24.3%	\$433,649	-25.2%		
TOTAL - FOOD AND BEVERAGE		\$35,703,560	0.8%	\$97,339,570	0.9%	\$30.25	1.9%
PASSENGER SERVICES							
	CONCOURSE A	\$2,220,266	28.8%	\$5,923,167	25.5%	\$2.35	10.7%
	CONCOURSE B	\$377,652	-16.5%	\$929,588	-17.3%	\$0.28	-9.0%
	CONCOURSE C	\$186,925	-1.4%	\$442,115	-10.5%	\$0.16	12.8%
	TERMINAL	\$158,015	-2.3%	\$357,008	0.7%		
TOTAL - PASSENGER SERVICES		\$2,942,858	16.4%	\$7,651,878	14.3%	\$2.80	11.0%
RETAIL							
	CONCOURSE A	\$3,341,024	9.5%	\$8,795,187	11.6%	\$3.54	-0.3%
	CONCOURSE B	\$4,615,131	-8.6%	\$12,589,054	-7.5%	\$3.45	-8.1%
	CONCOURSE C	\$3,893,465	-6.2%	\$10,277,503	-8.6%	\$3.42	3.3%
	TERMINAL	\$351,961	33.1%	\$839,819	11.3%		
TOTAL - RETAIL		\$12,201,582	-2.5%	\$32,501,563	-2.9%	\$10.42	-2.3%
AIRPORTWIDE SERVICES							
	TERMINAL	\$290,435	31.8%	\$852,536	25.1%		
	AIRPORTWIDE	\$3,548,489	5.2%	\$9,599,997	6.5%		
TOTAL - AIRPORTWIDE SERVICES		\$3,838,923	6.9%	\$10,452,533	7.8%		

Concourse and Major Category		Monthly Sales \$	YOY Sales %Change	YTD Sales \$	YOY YTD %Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
CONCOURSE A							
	DUTY FREE	\$289,276	-5.8%	\$785,578	-1.2%	\$0.31	-14.4%
	FOOD AND BEVERAGE	\$8,293,335	3.4%	\$22,247,714	4.4%	\$8.79	-8.4%
	PASSENGER SERVICES	\$2,220,266	28.8%	\$5,923,167	25.5%	\$2.35	10.7%
	RETAIL	\$3,341,024	9.5%	\$8,795,187	11.6%	\$3.54	-0.3%
CONCOURSE A		\$14,143,902	7.9%	\$37,751,646	8.8%	\$14.99	-3.1%
CONCOURSE B							
	DUTY FREE	\$112,790	-20.9%	\$304,092	-19.1%	\$0.08	-18.7%
	FOOD AND BEVERAGE	\$14,887,856	2.0%	\$41,142,985	2.5%	\$11.13	0.5%
	PASSENGER SERVICES	\$377,652	-16.5%	\$929,588	-17.3%	\$0.28	-9.0%
	RETAIL	\$4,615,131	-8.6%	\$12,589,054	-7.5%	\$3.45	-8.1%
CONCOURSE B		\$19,993,429	-1.2%	\$54,965,720	-0.5%	\$14.95	-1.0%
CONCOURSE C							
	FOOD AND BEVERAGE	\$11,748,109	-0.2%	\$31,438,021	-1.6%	\$10.33	9.7%
	PASSENGER SERVICES	\$186,925	-1.4%	\$442,115	-10.5%	\$0.16	12.8%
	RETAIL	\$3,893,465	-6.2%	\$10,277,503	-8.6%	\$3.42	3.3%
CONCOURSE C		\$15,828,499	-1.8%	\$42,157,639	-3.5%	\$13.92	8.9%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Concourse and Major Category		Monthly Sales \$	YOY Sales %Change	YTD Sales \$	YOY YTD %Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
TERMINAL							
	AIRPORTWIDE SERVICES	\$290,435	31.8%	\$852,536	25.1%		
	FOOD AND BEVERAGE	\$630,121	-25.4%	\$2,077,201	-17.4%		
	PASSENGER SERVICES	\$158,015	-2.3%	\$357,008	0.7%		
	RETAIL	\$351,961	33.1%	\$839,819	11.3%		
TERMINAL		\$1,430,532	-4.1%	\$4,126,564	-4.1%		
AIRPORTWIDE							
	AIRPORTWIDE SERVICES	\$3,548,489	5.2%	\$9,599,997	6.5%		
	FOOD AND BEVERAGE	\$144,139	-24.3%	\$433,649	-25.2%		
AIRPORTWIDE		\$3,692,627	3.7%	\$10,033,645	4.6%		

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$289,276	-5.8%	\$785,578	-1.2%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$289,276	-5.8%	\$785,578	-1.2%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,328	\$112,790	-20.9%	\$304,092	-19.1%
TOTAL DUTY FREE - CONCOURSE B	2,328	\$112,790	-20.9%	\$304,092	-19.1%
TOTAL DUTY FREE	4,644	\$402,066	-10.6%	\$1,089,671	-6.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE A					
Aletitude	1,015	\$41,121		\$41,121	
Ben & Jerry's / Caribou Coffee	1,232	\$285,726	-13.1%	\$743,643	-13.9%
Breckenridge Brewery	1,510	\$233,346	680.1%	\$620,536	1974.6%
Brother's BBQ	1,193	\$172,725		\$467,514	
Dazbog	464	\$178,421	29.1%	\$486,055	43.3%
Denver Central Market	4,090	\$715,796	14.3%	\$1,943,759	19.7%
Denver Chop House & Brewery		N/A	-100.0%	\$379,046	-83.1%
Dunkin' Donuts		N/A	-100.0%	\$118,885	-73.6%
Einstein Bros Bagels	406	\$561,965	6.3%	\$1,462,087	13.4%
Elway's Taproom	100	\$554,459		\$1,422,516	
Freshens	338	\$256,550	-6.8%	\$385,479	-43.0%
Grab & Go Marketplace	490	\$48,212	-35.5%	\$131,112	-46.7%
KFC / Pizza Hut	638	\$228,123	-7.7%	\$597,038	4.0%
Lavazza Coffee		\$96,003	23.3%	\$266,953	19.9%
Marketplace	100	\$81,183		\$219,095	
McDonald's	1,520	\$894,897	-5.0%	\$2,387,953	-2.4%
Mercantile	3,995	\$1,114,460	-18.5%	\$2,979,271	-19.9%
Mesa Verde Lounge	4,706	\$564,672	12.6%	\$1,522,292	10.9%
Novo Coffee	406	\$189,323	-25.2%	\$529,315	-21.1%
Panda Express	702	\$694,852	14.8%	\$1,835,733	9.3%
Peet's Coffee	6,000	\$140,134		\$371,640	
Pizza Hut Godega	125	\$42,966	-21.3%	\$113,169	-27.3%
Quizno's	4,092	\$666,323	-8.7%	\$1,813,471	-16.3%
Snarfs	1,200	\$318,581	316.1%	\$873,268	1040.5%
Taco Tequila	100	\$206,835		\$530,099	
The Bagel Deli	614	\$6,663		\$6,663	

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE A					
Williams & Graham		N/A		\$0	
TOTAL FOOD AND BEVERAGE - CONCOURSE A	35,035	\$8,293,335	5.4%	\$22,247,714	6.7%
FOOD AND BEVERAGE - CONCOURSE B					
Aviano Coffee	644	\$173,211		\$468,473	
Aviator's Club BBQ	4,398	\$391,680	-9.8%	\$1,054,082	-11.6%
Cantina Grill	3,204	\$464,834	-16.3%	\$1,271,040	-15.9%
Caribou Coffee	770	\$155,934	-35.4%	\$433,428	-32.9%
Chick-Fil-A	1,137	\$872,146	7.2%	\$2,510,116	4.9%
City Pho	2,603	\$314,477	-3.6%	\$865,715	-0.8%
City Wok	591	\$90,267	-0.3%	\$252,472	-3.1%
Colorado Collective Marketplace	200	\$84,582		\$234,606	
Dazbog Coffee	660	\$227,436		\$650,220	
El Chingon	867	\$144,591		\$384,455	
Elway's	4,026	\$1,353,676	2.5%	\$3,744,071	1.9%
Etai's Café	1,488	\$564,972	-1.2%	\$1,504,149	-4.7%
Garbanzo	1,080	\$394,515	-6.5%	\$1,202,161	3.2%
Half Moon Empanadas	405	\$318,239	-5.9%	\$888,284	-2.0%
Heidi's Brooklyn Deli	958	\$151,961	12.8%	\$437,725	18.7%
Hotch Potch	623	\$121,463	22.5%	\$333,802	24.6%
Jamba Juice	770	\$270,665	2.4%	\$700,860	0.1%
Kabod Coffee	224	\$47,154	31.8%	\$136,936	36.7%
Lounge 5280	1,540	\$92,713	-16.1%	\$244,445	-20.1%
McDonald's	1,692	\$818,865	-2.5%	\$2,232,296	-1.1%
Mizu Sushi	2,263	\$233,706		\$692,906	
Mod Market	906	\$373,891	-4.0%	\$985,739	-7.2%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE B					
New Belgium Brewing	3,948	\$652,148	-12.8%	\$1,765,150	-17.3%
Novo Coffee	406	\$308,493		\$836,441	
Pour La France	6,420	\$630,483	-3.6%	\$1,688,833	-8.6%
Qdoba	2,325	\$459,366	9.4%	\$1,245,052	8.6%
Que Bueno! Mexican Grille	1,491	\$507,098	19.8%	\$1,462,272	17.6%
Rocky Mt. Chocolate Factory	817	\$196,895	12.7%	\$571,239	21.2%
Salt & Grinder	1,000	\$138,156	-24.7%	\$347,811	85.8%
Shake Shack	2,586	\$952,797	14.4%	\$2,563,413	16.9%
Sky Market	2,254	\$338,443	-19.5%	\$904,290	-16.8%
SMASH Burgers & Bar	3,749	\$817,106	2.8%	\$2,333,190	3.0%
Snooze	2,984	\$481,012	-2.5%	\$1,308,321	-8.0%
Starbucks	1,314	\$648,073	11.9%	\$1,754,334	7.0%
Starbucks Coffee	350	\$238,957		\$664,636	
Steve's Snappin' Dogs	1,446	\$279,558	-9.5%	\$768,650	-9.8%
Sunset Loop Bar & Grill	4,681	\$350,231		\$1,047,728	
Sunset Loop Marketplace	242	\$228,063		\$653,645	
TOTAL FOOD AND BEVERAGE - CONCOURSE B	67,061	\$14,887,856	14.3%	\$41,142,985	15.1%
FOOD AND BEVERAGE - CONCOURSE C					
Auntie Anne's	256	\$102,873	-17.0%	\$255,217	-22.0%
Aviano Coffee	2,742	\$280,747		\$764,512	
Bar Dough	2,585	\$715,549		\$2,002,500	
Big Bowl/Magic Pan	1,590	\$218,895	-20.0%	\$566,938	-25.6%
Cholon	4,708	\$389,530		\$990,273	
Coffee Bean & Tea Leaf	582	\$94,474	3.6%	\$293,015	12.4%
Coors Silver Bullet	2,931	\$392,893	-29.9%	\$1,037,790	-33.8%
Dazbog Coffee	264	\$358,964		\$1,018,254	

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE C					
Great Divide Brewhouse	3,162	\$614,744	-10.7%	\$1,604,122	-13.1%
Jamba Juice	639	\$162,447	-24.1%	\$282,846	-50.1%
Little Man Ice Cream	165	\$36,840	-45.0%	\$115,411	-32.7%
Marzcyk Fine Foods	1,815	\$492,561		\$1,330,637	
McDonald's	1,033	\$1,142,731	-5.5%	\$3,012,101	-3.3%
Mod Market	1,666	\$264,705	-21.4%	\$708,133	-22.4%
Peet's Coffee	603	\$123,126		\$217,005	
Root Down	3,979	\$1,259,069	-11.3%	\$3,424,968	-12.0%
Senor Bear	2,505	\$284,996		\$823,637	
SMASH Burgers & Bar	2,327	\$1,017,711	0.9%	\$2,809,782	-2.2%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,771,783	1.0%	\$4,726,291	-1.1%
Starbucks	1,140	\$705,028	11.1%	\$1,916,799	13.1%
Superfruit Republic Juice	404	\$315,977	-1.8%	\$821,530	-5.9%
Tamales by La Casita	1,354	\$465,487	-9.2%	\$1,289,659	-7.8%
Tapas Sky Bar	1,100	\$89,711	-45.8%	\$221,090	-54.6%
Teatulia Tea & Coffee	1,622	\$111,631		\$302,323	
Villa Pizza	969	\$335,637	-13.9%	\$903,188	-14.2%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	45,976	\$11,748,109	20.2%	\$31,438,021	18.3%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$190,199	-16.1%	\$784,701	15.6%
Caribou Coffee	840	\$104,565	-10.1%	\$311,140	-7.7%
Kabod Coffee	845	\$138,806	-50.9%	\$389,317	-50.8%
Subway	1,814	\$196,552	-10.3%	\$592,044	-2.2%
TOTAL FOOD AND BEVERAGE - TERMINAL	5,275	\$630,121	-25.4%	\$2,077,201	-13.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - AIRPORTWIDE					
Tom's Urban Kitchen	9,601	\$144,139	-13.1%	\$433,649	-15.7%
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	9,601	\$144,139	-13.1%	\$433,649	-15.7%
TOTAL FOOD AND BEVERAGE	162,947	\$35,703,560	12.7%	\$97,339,570	13.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
PASSENGER SERVICES - CONCOURSE A					
Executive Shine	128	\$2,975		\$8,460	
Plaza Premium Lounge	11,751	\$1,569,156	34.9%	\$4,366,505	26.6%
Worldwide Insurance Services	100	\$648,135	16.0%	\$1,548,203	22.5%
TOTAL PASSENGER SERVICES - CONCOURSE A	11,979	\$2,220,266	29.0%	\$5,923,167	25.7%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$52,700	-22.2%	\$179,269	-15.7%
Executive Shine	168	\$11,815		\$34,700	
Worldwide Insurance Services	277	\$313,138	-15.9%	\$715,619	-18.1%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,345	\$377,652	-14.2%	\$929,588	-14.5%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$183,510	-1.6%	\$432,150	-11.0%
Executive Shine	64	\$3,415		\$9,965	
TOTAL PASSENGER SERVICES - CONCOURSE C	15,843	\$186,925	0.2%	\$442,115	-8.9%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$46,901	0.7%	\$129,431	-4.7%
Worldwide Insurance Services	378	\$111,114		\$227,577	
TOTAL PASSENGER SERVICES - TERMINAL	896	\$158,015	239.4%	\$357,008	162.9%
TOTAL PASSENGER SERVICES	30,064	\$2,942,858	22.9%	\$7,651,878	19.2%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - CONCOURSE A					
CNBC	989	\$394,913	1059.4%	\$957,091	2709.9%
Flight Stop	1,917	\$618,187	4.2%	\$1,590,289	-2.1%
Greetings From Colorado		N/A	-100.0%	\$155,108	-68.9%
High Land Mercantile	936	\$454,040	69.8%	\$1,318,626	88.5%
Hudson News	955	\$562,811	23.0%	\$1,450,647	23.4%
Market 5280	1,070	\$211,174	10.4%	\$564,161	32.2%
Provenzano Resources, Inc.	2,537	\$530,934	39.8%	\$1,247,626	28.0%
Spirit of the Red Horse	1,342	\$68,023	4.7%	\$174,442	-0.4%
Sunglass Hut	955	\$102,134	-0.9%	\$258,439	-6.2%
Tattered Cover Bookstore	1,209	\$126,580	-18.7%	\$348,292	-13.2%
WH Smith	1,288	\$272,227	7.0%	\$730,466	13.3%
TOTAL RETAIL - CONCOURSE A	13,198	\$3,341,024	24.2%	\$8,795,187	26.9%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$83,457	13.5%	\$235,920	11.5%
Earth Spirit	644	\$45,706	15.8%	\$103,897	-2.0%
Express Market	1,276	\$322,445	-11.3%	\$839,886	-14.5%
High Dune Market & Goods	1,249	\$219,440	-26.9%	\$646,543	-20.8%
High Land Mercantile	1,393	\$376,339		\$991,607	
Hudson News	1,827	\$884,612	9.9%	\$2,399,091	5.2%
InMotion Entertainment	383	\$92,234	-62.8%	\$160,105	-75.5%
Johnston & Murphy	1,365	\$165,803	3.8%	\$468,116	-4.0%
Kazoo Toys		N/A	-100.0%	\$0	-100.0%
Larimer Street Market	1,270	\$453,459	-7.9%	\$1,261,966	-3.9%
MAC	796	\$55,437	8.8%	\$150,610	2.6%
Misura, Crislu, Tumi	2,724	\$142,811	-1.2%	\$446,892	12.6%
Mosaic Gallery	1,360	\$158,769	20.5%	\$415,072	27.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - CONCOURSE B					
Provenzano Resources, Inc.	3,297	\$764,021	-8.6%	\$2,244,513	-1.2%
River North News	754	\$230,489	2.0%	\$591,422	14.0%
Sky Market	1,271	\$459,296	-17.2%	\$1,224,622	-17.1%
Tattered Cover Bookstore	1,011	\$160,814	1.3%	\$408,791	-1.5%
TOTAL RETAIL - CONCOURSE B	20,958	\$4,615,131	-1.0%	\$12,589,054	-0.1%
RETAIL - CONCOURSE C					
Arts District Market	680	\$262,839	-6.9%	\$684,207	-6.6%
Black Canyon	900	\$590,269	11.4%	\$1,715,891	15.3%
Bodega	1,348	\$586,429		\$639,446	
CNBC	385	\$102,744	-3.2%	\$262,216	-6.9%
Esavvy	536	\$52,163	-19.2%	\$144,097	-19.0%
House of LR&C	330	\$33,486	437.8%	\$56,541	-38.2%
Hudson News	649	\$447,791	-17.4%	\$1,255,491	-12.1%
Kiehl's	1,060	\$50,815	-6.8%	\$134,417	146.5%
Kiehl's/Urban Decay		N/A		\$0	
Longs Peak	886	\$312,586	-22.1%	\$870,849	-23.7%
No Boundaries	385	\$36,721	-14.6%	\$105,214	-20.3%
Peak News & Gifts		N/A	-100.0%	\$376,793	-55.9%
Provenzano Resources, Inc.	1,457	\$426,948	-16.7%	\$1,385,715	-1.5%
Say Si Bon	1,885	\$194,633	-12.8%	\$498,224	-22.1%
Sky Market	837	\$502,347	-9.9%	\$1,410,809	-5.1%
Sunglass Hut	1,015	\$151,168	-9.1%	\$372,144	-1.3%
Tattered Cover Bookstore	919	\$142,526	-9.6%	\$365,449	-9.4%
TOTAL RETAIL - CONCOURSE C	13,273	\$3,893,465	-1.9%	\$10,277,503	-3.9%
RETAIL - TERMINAL					
Hudson News	906	\$149,912	-16.0%	\$445,144	-12.9%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - TERMINAL					
Provenzano Resources, Inc.	60	\$202,049	135.0%	\$394,675	62.0%
TOTAL RETAIL - TERMINAL	966	\$351,961	33.1%	\$839,819	11.3%
TOTAL RETAIL	48,395	\$12,201,582	5.3%	\$32,501,563	4.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$6,193	39.4%	\$14,647	-0.2%
Compass Group USA Inc. dba Canteen Vending Servic		\$164,399	94.7%	\$465,500	80.9%
Public Service Credit Union-ATMs	1	\$29,339	-20.9%	\$79,601	-23.1%
Smarte Carte, Inc.		\$90,504	-4.2%	\$292,788	-4.3%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$290,435	31.8%	\$852,536	25.1%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$159,892	3.8%	\$468,751	-0.5%
Clear Channel Ads	1	\$1,948,289	11.9%	\$5,683,189	10.8%
Conoco - Retail	210,772	\$953,213	-2.9%	\$2,685,538	-1.1%
OUTFRONT Media LLC		\$262,202	-18.9%	\$262,202	-18.9%
Paradise 4 Paws	35,000	\$224,892	31.2%	\$500,316	32.9%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$3,548,489	5.2%	\$9,599,997	6.5%
TOTAL AIRPORTWIDE SERVICES	245,799	\$3,838,923	6.9%	\$10,452,533	7.8%
GRAND TOTAL	491,849	\$55,088,990	10.9%	\$149,035,215	10.9%

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