



Denver International Airport

Gross Revenue Earned by Concessionaire

February 2025

**Unaudited
Finance Accounts Receivable**

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$46,374,899	-0.5%	\$93,946,225	1.0%	\$24.61	2.3%
DUTY FREE							
	CONCOURSE A	\$255,832	3.5%	\$496,302	1.7%	\$0.33	-6.0%
	CONCOURSE B	\$94,348	-26.4%	\$191,303	-17.9%	\$0.08	-17.4%
TOTAL - DUTY FREE		\$350,181	-6.7%	\$687,604	-4.6%	\$0.42	-10.8%
FOOD AND BEVERAGE							
	CONCOURSE A	\$6,757,534	0.8%	\$13,954,379	5.0%	\$8.83	-8.8%
	CONCOURSE B	\$12,762,620	-0.4%	\$26,255,129	2.8%	\$11.40	2.0%
	CONCOURSE C	\$9,873,771	-2.8%	\$19,689,912	-2.4%	\$10.68	12.7%
	TERMINAL	\$610,546	-22.8%	\$1,447,080	-13.3%		
	AIRPORTWIDE	\$143,431	-28.7%	\$289,510	-25.7%		
TOTAL - FOOD AND BEVERAGE		\$30,147,901	-1.7%	\$61,636,010	0.9%	\$30.91	1.8%
PASSENGER SERVICES							
	CONCOURSE A	\$2,114,584	43.1%	\$3,702,902	23.6%	\$2.76	26.6%
	CONCOURSE B	\$290,869	-16.9%	\$551,936	-17.8%	\$0.26	-11.6%
	CONCOURSE C	\$144,220	-7.8%	\$255,190	-16.2%	\$0.16	9.1%
	TERMINAL	\$86,028	-0.6%	\$198,993	3.3%		
TOTAL - PASSENGER SERVICES		\$2,635,700	27.3%	\$4,709,020	13.1%	\$3.18	22.7%
RETAIL							
	CONCOURSE A	\$2,686,064	9.7%	\$5,454,163	12.9%	\$3.51	-0.3%
	CONCOURSE B	\$3,971,694	-7.7%	\$7,973,923	-6.8%	\$3.55	-5.3%
	CONCOURSE C	\$3,197,385	-9.7%	\$6,384,038	-9.9%	\$3.46	3.9%
	TERMINAL	\$265,479	11.0%	\$487,858	-0.5%		
TOTAL - RETAIL		\$10,120,623	-3.9%	\$20,299,981	-3.2%	\$10.51	-0.8%
AIRPORTWIDE SERVICES							
	TERMINAL	\$269,163	19.6%	\$562,102	21.9%		
	AIRPORTWIDE	\$2,851,331	4.7%	\$6,051,508	7.2%		
TOTAL - AIRPORTWIDE SERVICES		\$3,120,494	5.9%	\$6,613,610	8.3%		

Concourse and Major Category		Monthly Sales \$	YOY Sales %Change	YTD Sales \$	YOY YTD %Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
CONCOURSE A							
	DUTY FREE	\$255,832	3.5%	\$496,302	1.7%	\$0.33	-6.0%
	FOOD AND BEVERAGE	\$6,757,534	0.8%	\$13,954,379	5.0%	\$8.83	-8.8%
	PASSENGER SERVICES	\$2,114,584	43.1%	\$3,702,902	23.6%	\$2.76	26.6%
	RETAIL	\$2,686,064	9.7%	\$5,454,163	12.9%	\$3.51	-0.3%
CONCOURSE A		\$11,814,015	8.6%	\$23,607,745	9.3%	\$15.43	-2.1%
CONCOURSE B							
	DUTY FREE	\$94,348	-26.4%	\$191,303	-17.9%	\$0.08	-17.4%
	FOOD AND BEVERAGE	\$12,762,620	-0.4%	\$26,255,129	2.8%	\$11.40	2.0%
	PASSENGER SERVICES	\$290,869	-16.9%	\$551,936	-17.8%	\$0.26	-11.6%
	RETAIL	\$3,971,694	-7.7%	\$7,973,923	-6.8%	\$3.55	-5.3%
CONCOURSE B		\$17,119,531	-2.7%	\$34,972,290	-0.1%	\$15.30	0.4%
CONCOURSE C							
	FOOD AND BEVERAGE	\$9,873,771	-2.8%	\$19,689,912	-2.4%	\$10.68	12.7%
	PASSENGER SERVICES	\$144,220	-7.8%	\$255,190	-16.2%	\$0.16	9.1%
	RETAIL	\$3,197,385	-9.7%	\$6,384,038	-9.9%	\$3.46	3.9%
CONCOURSE C		\$13,215,376	-4.6%	\$26,329,140	-4.5%	\$14.29	9.7%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Note: Adjustments may be made that are not reflected in these figures.

Concourse and Major Category		Monthly Sales \$	YOY Sales %Change	YTD Sales \$	YOY YTD %Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
TERMINAL							
	AIRPORTWIDE SERVICES	\$269,163	19.6%	\$562,102	21.9%		
	FOOD AND BEVERAGE	\$610,546	-22.8%	\$1,447,080	-13.3%		
	PASSENGER SERVICES	\$86,028	-0.6%	\$198,993	3.3%		
	RETAIL	\$265,479	11.0%	\$487,858	-0.5%		
TERMINAL		\$1,231,216	-8.2%	\$2,696,032	-4.1%		
AIRPORTWIDE							
	AIRPORTWIDE SERVICES	\$2,851,331	4.7%	\$6,051,508	7.2%		
	FOOD AND BEVERAGE	\$143,431	-28.7%	\$289,510	-25.7%		
AIRPORTWIDE		\$2,994,762	2.4%	\$6,341,018	5.1%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$255,832	3.5%	\$496,302	1.7%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$255,832	3.5%	\$496,302	1.7%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,328	\$94,348	-26.4%	\$191,303	-17.9%
TOTAL DUTY FREE - CONCOURSE B	2,328	\$94,348	-26.4%	\$191,303	-17.9%
TOTAL DUTY FREE	4,644	\$350,181	-6.7%	\$687,604	-4.6%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$226,942	-14.8%	\$457,916	-14.4%
Breckenridge Brewery	1,510	\$206,304		\$387,190	
Brother's BBQ	1,193	\$142,224		\$294,789	
Dazbog	464	\$150,927	56.8%	\$307,634	53.1%
Denver Central Market	4,090	\$606,771	20.4%	\$1,227,964	23.0%
Denver Chop House & Brewery		N/A	-100.0%	\$379,046	-73.1%
Dunkin' Donuts		N/A	-100.0%	\$118,885	-57.1%
Einstein Bros Bagels	406	\$438,941	6.7%	\$900,123	18.3%
Elway's Taproom	100	\$453,053		\$868,057	
Freshens	338	\$106,400	-48.5%	\$128,929	-67.8%
Grab & Go Marketplace	490	\$39,738	-44.7%	\$82,900	-51.6%
KFC / Pizza Hut	638	\$173,779	10.9%	\$368,915	12.8%
Lavazza Coffee		\$86,033	17.3%	\$170,950	18.1%
Marketplace	100	\$69,701		\$137,912	
McDonald's	1,520	\$707,623	-4.9%	\$1,493,056	-0.8%
Mercantile	3,995	\$993,211	-17.3%	\$1,864,811	-20.7%
Mesa Verde Lounge	4,706	\$479,751	8.6%	\$957,621	9.9%
Novo Coffee	406	\$170,192	-24.6%	\$339,992	-18.7%
Panda Express	702	\$557,576	8.2%	\$1,140,881	6.2%
Peet's Coffee	6,000	\$114,138		\$231,506	
Pizza Hut Godega	125	\$33,778	-32.4%	\$70,203	-30.6%
Quizno's	4,092	\$573,969	-21.5%	\$1,147,148	-20.1%
Snarfs	1,200	\$263,003		\$554,687	
Taco Tequila	100	\$163,479		\$323,265	
TOTAL FOOD AND BEVERAGE - CONCOURSE A	33,406	\$6,757,534	2.8%	\$13,954,379	7.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE B					
Aviano Coffee	644	\$145,589		\$295,263	
Aviator's Club BBQ	4,398	\$324,246	-16.6%	\$662,402	-12.7%
Cantina Grill	3,204	\$397,216	-18.9%	\$806,206	-15.7%
Caribou Coffee	770	\$133,435	-34.2%	\$277,495	-31.4%
Chick-Fil-A	1,137	\$772,865	-0.2%	\$1,637,971	3.7%
City Pho	2,603	\$253,582	-5.6%	\$551,238	0.8%
City Wok	591	\$75,562	-9.8%	\$162,205	-4.6%
Colorado Collective Marketplace	200	\$69,807		\$150,025	
Dazbog Coffee	660	\$204,753		\$422,784	
El Chingon	867	\$117,563		\$239,864	
Elway's	4,026	\$1,187,432	1.2%	\$2,390,395	1.6%
Etai's Café	1,488	\$473,403	-6.4%	\$939,177	-6.7%
Garbanzo	1,080	\$364,161	-2.0%	\$807,646	8.6%
Half Moon Empanadas	405	\$278,806	-9.0%	\$570,045	0.3%
Heidi's Brooklyn Deli	958	\$138,578	18.9%	\$285,765	22.0%
Hotch Potch	623	\$98,415	20.0%	\$212,339	25.8%
Jamba Juice	770	\$204,181	-5.7%	\$430,195	-1.3%
Kabod Coffee	224	\$44,589	40.9%	\$89,781	39.4%
Lounge 5280	1,540	\$83,576	-21.3%	\$151,733	-22.3%
McDonald's	1,692	\$657,346	-6.1%	\$1,413,431	-0.3%
Mizu Sushi	2,263	\$207,662		\$459,200	
Mod Market	906	\$303,582	-12.9%	\$611,848	-9.1%
New Belgium Brewing	3,948	\$557,597	-19.8%	\$1,113,002	-19.8%
Novo Coffee	406	\$259,691		\$527,948	
Pour La France	6,420	\$540,831	-12.5%	\$1,058,350	-11.3%
Qdoba	2,325	\$371,829	6.7%	\$785,686	8.2%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE B					
Que Bueno! Mexican Grille	1,491	\$472,988	14.0%	\$955,174	16.4%
Rocky Mt. Chocolate Factory	817	\$197,300	20.2%	\$374,344	26.2%
Salt & Grinder	1,000	\$106,917	2804.0%	\$209,654	5594.6%
Shake Shack	2,586	\$766,005	17.1%	\$1,610,616	18.4%
Sky Market	2,254	\$282,943	-17.6%	\$565,847	-15.1%
SMASH Burgers & Bar	3,749	\$745,301	1.5%	\$1,516,084	3.1%
Snooze	2,984	\$401,415	-11.3%	\$827,309	-10.9%
Starbucks	1,314	\$531,161	3.0%	\$1,106,260	4.3%
Starbucks Coffee	350	\$207,991		\$425,679	
Steve's Snappin' Dogs	1,446	\$236,337	-15.7%	\$489,093	-9.9%
Sunset Loop Bar & Grill	4,681	\$355,566		\$697,496	
Sunset Loop Marketplace	242	\$192,399		\$425,582	
TOTAL FOOD AND BEVERAGE - CONCOURSE B	67,061	\$12,762,620	12.0%	\$26,255,129	15.5%
FOOD AND BEVERAGE - CONCOURSE C					
Auntie Anne's	256	\$73,304	-27.4%	\$152,345	-25.1%
Aviano Coffee	2,742	\$248,250		\$483,766	
Bar Dough	2,585	\$649,852		\$1,286,951	
Big Bowl/Magic Pan	1,590	\$165,569	-33.5%	\$348,042	-28.7%
Cholon	4,708	\$323,168		\$600,743	
Coffee Bean & Tea Leaf	582	\$76,722	-12.8%	\$198,541	17.1%
Coors Silver Bullet	2,931	\$317,936	-37.8%	\$644,897	-36.0%
Dazbog Coffee	264	\$317,698		\$659,289	
Great Divide Brewhouse	3,162	\$503,825	-16.0%	\$989,378	-14.6%
Jamba Juice	639	\$120,399	-33.3%	\$120,399	-65.9%
Little Man Ice Cream	165	\$37,111	-32.0%	\$78,571	-24.8%
Marzcyk Fine Foods	1,815	\$420,794		\$838,076	

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
FOOD AND BEVERAGE - CONCOURSE C					
McDonald's	1,033	\$878,935	-7.3%	\$1,869,370	-1.9%
Mod Market	1,666	\$213,240	-26.3%	\$443,428	-23.0%
Peet's Coffee	603	\$93,879		\$93,879	
Root Down	3,979	\$1,106,240	-11.9%	\$2,165,899	-12.4%
Senor Bear	2,505	\$270,541		\$538,641	
SMASH Burgers & Bar	2,327	\$892,417	-2.9%	\$1,792,070	-3.9%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,489,699	-1.3%	\$2,954,507	-2.3%
Starbucks	1,140	\$580,267	11.6%	\$1,211,772	14.2%
Superfruit Republic Juice	404	\$246,939	-13.1%	\$505,553	-8.3%
Tamales by La Casita	1,354	\$407,775	-9.0%	\$824,172	-7.0%
Tapas Sky Bar	1,100	\$75,225	-55.3%	\$131,379	-59.1%
Teatulia Tea & Coffee	1,622	\$91,027		\$190,691	
Villa Pizza	969	\$272,958	-15.8%	\$567,551	-14.3%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	45,976	\$9,873,771	16.8%	\$19,689,912	17.1%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$201,017	-10.5%	\$594,502	31.5%
Caribou Coffee	840	\$99,837	-5.9%	\$206,574	-6.4%
Kabod Coffee	845	\$119,174	-50.1%	\$250,511	-50.7%
Subway	1,814	\$190,518	4.8%	\$395,492	2.4%
TOTAL FOOD AND BEVERAGE - TERMINAL	5,275	\$610,546	-18.7%	\$1,447,080	-7.7%
FOOD AND BEVERAGE - AIRPORTWIDE					
Tom's Urban Kitchen	9,601	\$143,431	-20.8%	\$289,510	-17.0%
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	9,601	\$143,431	-20.8%	\$289,510	-17.0%
TOTAL FOOD AND BEVERAGE	161,318	\$30,147,901	10.2%	\$61,636,010	13.2%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
PASSENGER SERVICES - CONCOURSE A					
Executive Shine	128	\$2,675		\$5,485	
Plaza Premium Lounge	11,751	\$1,644,515	43.3%	\$2,797,349	22.4%
Worldwide Insurance Services	100	\$467,394	42.8%	\$900,068	27.7%
TOTAL PASSENGER SERVICES - CONCOURSE A	11,979	\$2,114,584	43.4%	\$3,702,902	23.9%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$68,276	-7.4%	\$126,570	-12.7%
Executive Shine	168	\$11,495		\$22,885	
Worldwide Insurance Services	277	\$211,097	-19.9%	\$402,481	-19.8%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,345	\$290,869	-13.7%	\$551,936	-14.7%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$141,020	-8.3%	\$248,640	-16.8%
Executive Shine	64	\$3,200		\$6,550	
TOTAL PASSENGER SERVICES - CONCOURSE C	15,843	\$144,220	-6.2%	\$255,190	-14.6%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$38,979	-11.4%	\$82,530	-7.5%
Worldwide Insurance Services	378	\$47,049		\$116,463	
TOTAL PASSENGER SERVICES - TERMINAL	896	\$86,028	95.5%	\$198,993	123.0%
TOTAL PASSENGER SERVICES	30,064	\$2,635,700	31.2%	\$4,709,020	17.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - CONCOURSE A					
CNBC	989	\$297,915		\$562,178	
Flight Stop	1,917	\$499,313	-5.9%	\$972,102	-5.7%
Greetings From Colorado		N/A	-100.0%	\$155,108	-50.1%
High Land Mercantile	936	\$390,774	87.0%	\$864,587	100.1%
Hudson News	955	\$459,259	29.3%	\$887,836	23.6%
Market 5280	1,070	\$171,283	2.1%	\$352,987	50.0%
Provenzano Resources, Inc.	2,537	\$386,956	31.0%	\$716,692	20.4%
Spirit of the Red Horse	1,342	\$61,207	17.4%	\$106,419	-3.4%
Sunglass Hut	955	\$82,430	6.1%	\$156,305	-9.4%
Tattered Cover Bookstore	1,209	\$109,489	-9.8%	\$221,712	-9.7%
WH Smith	1,288	\$227,436	14.9%	\$458,238	17.4%
TOTAL RETAIL - CONCOURSE A	13,198	\$2,686,064	23.8%	\$5,454,163	28.6%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$77,586	11.3%	\$152,463	10.5%
Earth Spirit	644	\$34,682	2.0%	\$58,191	-12.5%
Express Market	1,276	\$255,134	-16.3%	\$517,440	-16.4%
High Dune Market & Goods	1,249	\$206,193	-23.2%	\$427,103	-17.3%
High Land Mercantile	1,393	\$300,797		\$615,267	
Hudson News	1,827	\$746,404	4.7%	\$1,514,479	2.6%
InMotion Entertainment	383	\$67,872	-67.8%	\$67,872	-83.2%
Johnston & Murphy	2,187	\$134,787	-8.9%	\$302,313	-7.8%
Kazoo Toys		N/A	-100.0%	\$0	-100.0%
Larimer Street Market	1,270	\$401,370	-5.1%	\$808,507	-1.4%
MAC	796	\$47,864	-10.9%	\$95,174	-0.7%
Misura, Crislu, Tumi	2,724	\$151,847	29.4%	\$304,081	20.4%
Mosaic Gallery	1,360	\$130,933	22.5%	\$256,304	31.3%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - CONCOURSE B					
Provenzano Resources, Inc.	3,297	\$752,309	12.1%	\$1,480,493	3.0%
River North News	754	\$167,561	-20.6%	\$360,933	23.3%
Sky Market	1,271	\$372,399	-19.1%	\$765,326	-17.0%
Tattered Cover Bookstore	1,011	\$123,955	-5.3%	\$247,978	-3.2%
TOTAL RETAIL - CONCOURSE B	21,781	\$3,971,694	-0.3%	\$7,973,923	0.5%
RETAIL - CONCOURSE C					
Arts District Market	680	\$209,298	-9.1%	\$421,368	-6.5%
Black Canyon	900	\$571,307	18.1%	\$1,125,622	17.4%
Bodega	1,348	\$53,017		\$53,017	
CNBC	385	\$78,427	-13.6%	\$159,472	-9.1%
Esavvy	536	\$41,968	-24.0%	\$91,934	-18.8%
House of LR&C	330	\$23,055	-44.5%	\$23,055	-73.0%
Hudson News	649	\$410,714	-4.2%	\$807,701	-8.8%
Kiehl's	1,060	\$45,275		\$83,602	
Kiehl's/Urban Decay		N/A		\$0	
Longs Peak	886	\$272,706	-28.5%	\$558,263	-24.6%
No Boundaries	385	\$38,605	-10.8%	\$68,493	-23.0%
Peak News & Gifts	981	\$96,780	-63.8%	\$376,793	-29.4%
Provenzano Resources, Inc.	2,091	\$494,879	6.1%	\$958,767	7.3%
Say Si Bon	1,885	\$150,376	-28.0%	\$303,591	-27.1%
Sky Market	837	\$475,226	3.0%	\$908,462	-2.2%
Sunglass Hut	1,015	\$122,477	7.1%	\$220,975	4.8%
Tattered Cover Bookstore	919	\$113,277	-9.9%	\$222,923	-9.2%
TOTAL RETAIL - CONCOURSE C	14,888	\$3,197,385	-5.9%	\$6,384,038	-5.1%
RETAIL - TERMINAL					
Hudson News	906	\$145,494	-9.1%	\$295,232	-11.2%

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Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
RETAIL - TERMINAL					
Provenzano Resources, Inc.	60	\$119,985	51.8%	\$192,626	22.2%
TOTAL RETAIL - TERMINAL	966	\$265,479	11.0%	\$487,858	-0.5%
TOTAL RETAIL	50,832	\$10,120,623	3.4%	\$20,299,981	4.7%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Model Name	Square Feet	Current Month Sales	YOY % Change*	YTD Sales	YOY YTD % Change*
AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$4,434	32.8%	\$8,454	-17.4%
Compass Group USA Inc. dba Canteen Vending Servic		\$139,237	57.5%	\$301,101	74.2%
Public Service Credit Union-ATMs	1	\$25,361	-23.8%	\$50,262	-24.3%
Smarte Carte, Inc.		\$100,131	0.1%	\$202,284	-4.4%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$269,163	19.6%	\$562,102	21.9%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$145,604	-14.8%	\$308,860	-2.6%
Clear Channel Ads	1	\$1,717,769	10.1%	\$3,734,900	10.3%
Conoco - Retail	210,772	\$852,785	-2.9%	\$1,732,325	-0.1%
Paradise 4 Paws	35,000	\$135,173	18.8%	\$275,424	34.3%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$2,851,331	4.7%	\$6,051,508	7.2%
TOTAL AIRPORTWIDE SERVICES	245,799	\$3,120,494	5.9%	\$6,613,610	8.3%
GRAND TOTAL	492,657	\$46,374,899	9.2%	\$93,946,225	10.9%

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities